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EXPLORING THE TWILIGHT AREA BETWEEN PERSON AND PRODUCT

ANTHROPOMORPHISM FOR DUMMIES¹

Koert van Mensvoort

Before we take a closer look at the tension between people and products, here is a general introduction to anthropomorphism, that is, the human urge to recognise people in practically everything. Researchers distinguish various types of anthropomorphism.² The most obvious examples ³/₄ cartoon characters, faces in clouds, teddy bears ³/₄ fall into the category of (1) *structural anthropomorphism*, evoked by objects that show visible physical similarities to human beings. Alongside structural anthropomorphism, three other types are identified. (2) *Gestural anthropomorphism* has to do with movements or postures that suggest human action or expression. An example is provided by the living lamp in Pixar's short animated film, which does not look like a person but becomes human through its movements. (3) *Character anthropomorphism* relates to the exhibition of humanlike qualities or habits – think of a 'stubborn' car that does not 'want' to start. The last type, (4) *aware anthropomorphism*, has to do with the suggestion of a human capacity for thought and intent. Famous examples are provided by the HAL 9000 spaceship computer in the film *2001: A Space Odyssey* and the intelligent car KITT in the TV series *Knight Rider*.

Besides being aware that anthropomorphism can take different forms, we must keep in mind that it is a human characteristic, not a quality of the anthropomorphised object or creature per se: the fact that we recognise human traits in objects in no way means those objects are actually human, or even designed with the intention of seeming that way. Anthropomorphism is an extremely subjective business. Research has shown that how we experience anthropomorphism and to what degree, are extremely personal – what seems anthropomorphic to one person may not to another, or it may seem much less so.³

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Blurring The Line Between People And Products

To understand anthropophobia - the fear of human characteristics in non-human objects - we must begin by studying the boundary between people and products. Our hypothesis will be that anthropophobia occurs when this boundary is transgressed. This can happen in two ways: (1) products or objects can exhibit human behaviour, and (2) people can act like products. We will explore both sides of this front line, beginning with the growing phenomenon of humanoid products.

Products as People

The question of whether and how anthropomorphism should be applied in product design has long been a matter of debate among researchers and product designers.

Some researchers argue that the deliberate evocation of anthropomorphism in product design must always be avoided because it generates unrealistic expectations, makes human-product interaction unnecessarily messy and complex, and stands in the way of the development of genuinely powerful tools.⁴ Others argue that the failure of anthropomorphic products is simply a consequence of poor implementation and that anthropomorphism, if applied correctly, can offer an important advantage because it makes use of social models people already have access to.⁵ A commonly used guiding principle among robot builders is the so-called uncanny valley theory,⁶ which, briefly summarised, says people can deal fine with anthropomorphic products as long as they are obviously not fully fledged people -e.g., cartoon characters and robot dogs.

However, when a humanoid robot looks too much like a person and we can still tell it is not one, an uncanny effect arises, causing strong feelings of revulsion - in other words, anthropophobia.⁷

¹ This essay is an adaptation from an earlier publication in *Next Nature: Nature Changes Along with Us* 2012.
² DiSalvo, Gemperle, and Forlizzi 2007.
³ Goren 2009.
⁴ Shneiderman 1992.

⁵ Harris and Louwen 2002; Murano 2006; DiSalvo and Gemperle 2005.
⁶ Mori 1970.
⁷ Macdorman et al. 2009.

Although no consensus exists on the application of anthropomorphism in product design and there is no generally accepted theory on the subject, technology cheerfully marches on. We are therefore seeing increasing numbers of advanced products that, whether or not as a direct consequence of artificial intelligence, show ever more anthropomorphic characteristics. The coffee-maker that says good morning and politely lets you know when it needs cleaning. A robot that looks after the children, would you entrust your kids to a robot? Maybe you would rather not, but why? Is it possible that you are suffering from a touch of anthropophobia? Consciously or unconsciously, many people feel uneasy when products act like people. Anthropophobia is evidently a deep-seated human response - but why? Looking at the phobia as it relates to products becoming people', broadly speaking, we can identify two possible causes:

1. Anthropophobia is a reaction to the inadequate quality of the anthropomorphic products we encounter.
2. People fundamentally dislike products acting like humans because it undermines our specialness as people: if an object can be human, then what am I good for?

Champions of anthropomorphic objects - such as the people who build humanoid robots - will subscribe to the first explanation, while opponents will feel more affinity for the second. What is difficult about the debate is that neither explanation is easy to prove or to disprove. Whenever an anthropomorphic product makes people uneasy, the advocates simply respond that they will develop a newer, cleverer version soon that will be accepted. Conversely, opponents will keep finding new reasons to reject anthropomorphic products. The nice thing about this game of leapfrog is that through our attempts to create humanoid products we continue to refine our definition of what a human being is - in copying ourselves, we come to know ourselves.

Where will it all end? We can only speculate. Researcher David Levy predicts that marriage between robots and humans will be legal by the end of the 21st century.⁸ For people born in the 20th century, this sounds highly strange. And yet, we realise the idea of legal gay marriage might have sounded equally impossible and undesirable to our great-grandparents born in the 19th century. Boundaries are blurring; norms are shifting. Actually, my worries lie elsewhere: whether marrying a normal person will still be possible at the end of the 21st century. Because if we look at the increasing technologisation of human beings and extrapolate into the future, it seems far from certain that normal people will still exist by then. This brings us to the second cause of anthropophobia.

People as Products

We have seen that more and more products in our everyday environment are being designed to act like people. As described earlier, the boundary between people and products is also being transgressed in the other direction: people are behaving as if they were products. I use the term 'product' in the sense of something that is functionally designed, manufactured, and carefully placed on the market.

The contemporary social pressure on people to design, brand, and produce themselves is difficult to overestimate. Hairstyles, fashion, body corrections, smart drugs, Botox and Facebook profiles are just a few of the self-cultivating tools people use in the effort to design themselves - often in new, improved versions.

It is becoming less and less taboo to consider the body as a medium, something that must be shaped, upgraded and produced. Photoshopped models in lifestyle magazines show us how successful people are supposed to look. Performance-enhancing drugs help to make us just that little bit more alert than others. Some of our fellow human beings take their self-cultivation to such an extent that others question whether they are still actually human - think, for example, of the uneasiness provoked by excessive plastic surgery.

The ultimate example of the commodified human being is the so-called designer baby, whose genetic profile is selected or manipulated in advance in order to ensure the absence or

⁸ Levy 2007.

presence of certain genetic traits. "Doctor, I'd like a child with blond hair, no Down's Syndrome and a minimal chance of Alzheimer's, please". Designer babies seem a subject for science fiction, but to an increasing degree they are also science fact. An important criticism of the practice of creating designer babies concerns the fact that these (not-yet-born) people do not get to choose their own traits but are born as products, dependent on parents and doctors, who are themselves under various social pressures.

In general, the cultivation of people appears chiefly to be the consequence of social pressure, implicit or explicit. The young woman with breast implants is trying to measure up to visual culture's current beauty ideal. The Ritalin-popping ADHD child is calmed down so he or she can function within the artificial environment of the classroom. The ageing lady gets Botox injections in conformance with society's idealisation of young women. People cultivate themselves in all kinds of ways in an effort to become successful human beings within the norms of the societies they live in. What those norms are is heavily dependent on time and place.

Humans As Mutants

Throughout our history, to a greater or lesser degree, all of us human beings have been cultivated, domesticated, made into products. This need to cultivate people is probably as old as we are, as is opposition to it. It is tempting to think that, after evolving out of the primordial soup into mammals, then upright apes, and finally the intelligent animals we are today, we humans have reached the end of our development. Evolution never ends. It will go on, and people will continue to change in the future. Yet, that does not mean we will cease to be people, as is implied in terms like 'transhuman' and 'post human'.⁹ It is more likely that our ideas about what a normal human being is will change along with us.

The idea that technology will determine our evolutionary future is by no means new. During its evolution over the past two hundred thousand years, *Homo sapiens* has distinguished itself from other, now extinct humanoids, such as *Homo habilis*, *Homo erectus*, *Homo ergaster* and the Neanderthal, by its inventive, intensive use of technology. This has afforded *Homo sapiens* an evolutionary advantage that has led us, rather than the stronger and more solidly built Neanderthal, to become the planet's dominant species. From this perspective, for technology to play a role in our evolutionary future would not be unnatural but in fact completely consistent with who we are. Since the dawn of our existence, human beings have been coevolving with the technology they produce. Or, as Arnold Gehlen put it, we are by nature technological creatures.¹⁰

Today only one humanoid species walks the earth; therefore it is difficult to imagine what kind of relationships, if any, different kinds of humans living contemporaneously in the past might have had with each other. Perhaps Neanderthals considered *Homo sapiens* feeble, unnatural, creepy nerds, wholly dependent on their technological toys. A similar feeling could overcome us when we encounter technologically 'improved' individuals of our own species. There is a good chance that we will see them in the first place as artificial individuals degraded to the status of products and that they will inspire violent feelings of anthropomorphobia. This, however, will not negate their existence or their potential evolutionary advantage.

Human Enhancement

If the promises around up-and-coming bio-, nano-, info-, and neurotechnologies are kept, we can look forward to seeing a rich assortment of mutated humans. There will be people with implanted RFID chips (there already are), people with fashionably rebuilt bodies (they, too, exist and are becoming the norm in some quarters), people with tissue-engineered heart valves (they exist), people with artificial blood cells that absorb twice as much oxygen (expected on the cycling circuit), test-tube babies (exist), people with tattooed electronic connections for neuro-implants (not yet the norm, although our depilated bodies are ready for them), natural-born soldiers created for secret military projects (rumour has it they exist), and, of course, clones – Mozarts to play music in holiday parks and Einsteins who will take your job (science fiction, for now, and perhaps not a great idea).

⁹ C. f. Eitinger 1974; Warwick 2004; Bostrom 2005.
¹⁰ Gehlen 1961.

It is true that not everything that can happen has to, or will. But when something is technically possible in countless laboratories and clinics in the world (as many of these technologies are), a considerable number of people view them as useful, and drawing up enforceable legislation around them is practically impossible, then the question is not *whether* but *when and how* it will happen.¹¹ It would be naive to believe we will reach a consensus about the evolutionary future of humanity. We will not. The subject affects us too deeply, and the various positions are too closely linked to cultural traditions, philosophies of life, religion and politics. Some will see this situation as a monstrous thing, a terrible nadir, perhaps even the end of humanity. Others will say, "This is wonderful. We're at the apex of human ingenuity. This will improve the human condition". The truth probably lies somewhere in between. What is certain is that we are playing with fire, and that not only our future but also our descendants' depends on it. Yet, we must realise that playing with fire is simply something we do as people; part of what makes us human.

While the idea that technology should not influence human evolution constitutes a denial of human nature, it would fly in the face of human dignity to immediately make everything we can imagine reality. The crucial question is: how can we chart a course between rigidity and recklessness with respect to our own evolutionary future?

Anthropomorphobia as a Guideline

Let us return to the kernel of my argument. I believe the concept of anthropomorphobia can help us to find a balanced way of dealing with the issue of tinkering with people. There are two sides to anthropomorphobia that proponents as well as opponents of tinkering have to take into account. On the one hand, transhumanists, techno-utopians, humanoid builders, and fans of improving humanity need to realise that their visions and creations can elicit powerful emotional reactions and acute anthropomorphobia in many people. Not everyone is ready to accept being surrounded by humans with plastic faces, electrically controlled limbs, and microchip implants – if only because they cannot afford these upgrades. Along with the improvements to the human condition assumed by proponents, we should realise that the uncritical application of human-enhancing technologies can cause profound alienation between individuals, which will lead overall to a worsening rather than an improvement of the human condition.

On the other hand, those who oppose all tinkering must realise anthropomorphobia is a phobia. It is a narrowing of consciousness that can easily be placed in the same list with xenophobia, racism, and discrimination. Just as various evolutionary explanations can be proposed for anthropomorphobia as well as xenophobia, racism and discrimination, it is the business of civilisation to channel these feelings. Acceptance and respect for one's fellow human beings are at the root of a well-functioning society.

In conclusion, I would like to argue that understanding anthropomorphobia could guide us in our evolutionary future. I would like to propose a simple general maxim: Prevent anthropomorphobia where possible. We should prevent people from having to live in a world where they are constantly confused about what it means to be human. We should prevent people from becoming unable to recognise each other as human.

The mere fact that an intelligent scientist can make a robot clerk to sell train tickets does not mean a robot is the best solution. A simple ticket machine that does not pretend to be anything more than what it is could work much better. An ageing movie star might realise she will alienate viewers if she does not call a halt to the unbridled plastic surgeries that are slowly but surely turning her into a life-sized Barbie – her audience will derive much more pleasure from seeing her get older and watching her beauty ripen. Awareness and discussion around anthropomorphobia can provide us with a framework for making decisions about the degree to which we wish to view the human being as a medium we can shape, reconstruct and improve – about which limits it is socially acceptable to transgress, and when.

I can already hear critics replying that although the maxim 'prevent anthropomorphobia' may sound good, anthropomorphobia is impossible to measure and therefore the maxim is useless. It is true that there is no 'anthromorphometric' for objectively measuring how anthropomor-

phic a specific phenomenon is and how uneasy it makes people. However, I would argue that this is a good thing. Anthropomorphobia is a completely human-centred term, i.e., it is people who determine what makes them uncomfortable and what does not. Anthropomorphobia is therefore a dynamic and enduring term that can change with time, and with us. For we will change – that much is certain.

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